01 CONSIDERATIONS

Location of the company
Cost of living
Size of the company
Type of company (private, public, etc.)
Benefits (salary, bonuses, vacation, health insurance, 401(k), stock options, etc.)

02 KNOW YOUR WORTH

Salary research to know what the average salaries are
Understand the salary schedule for the Office of Career Services
Know your strengths and weaknesses
US Department of Labor (website)

03 COST OF LIVING

If you make $35,000 in Indiana, you'll have $38,000 in expenses
Price is $3,000
- Rent: $1,000 (30% of income)
- Gas: $200
- Dining: $600
- Entertainment: $300
- Transportation: $500
- Utilities: $200
- Health: $100
- Phone: $40
- Internet: $10
- Psych: $70

Recorded in Salary.com

04 TIPS + TRICKS

Almost everybody expects you to make one appointment with every company you see. This is great, but you'll be too overwhelmed.

You have to research before you go. Ask your peers what they think of the company

When you ask for a job, you will usually have to speak with the company's HR department

Deal with your fear. Don't talk too much.

Know what you are willing to accept.

The job is the best way to bring up salary. Let the employer bring up the salary.

Prepare to not get everything you want in your salary negotiation.

Be assertive and calm. You know your strengths and weaknesses.

05 EXAMPLE

Interview: "Tell me why you're interested in this position." "Tell me why you want to work at this company."

Prepare to think on your feet and have a backup plan.

Interview: "Tell me why you want to work at this company."

Prepare to think on your feet and have a backup plan.

Hiring Manager: "Let me ask you to be honest and forthright.

Prepare to think on your feet and have a backup plan.

06 POST GRAD SURVEY

Qualifies for salary survey
Salary survey data is here
Salary survey data is here
Salary survey data is here